# Letter of Invitation

**Employer:** ContourGlobal Hydro Cascade CJSC

**The ContourGlobal Hydro Cascade CJSC hereinafter referred to as “the Employer”, now invites bids from suppliers / contractors for the procurement of**Design, manufacture, supply, installation and commissioning of two new 125000-13.8/220 kV transformers for Shamb HPP of ContourGlobal Hydro Cascade CJSC

**RFP reference number: CGHC 02/22**

**Country:** *Armenia*

**Issued on:** *February 4th 2022*

Dear Ladies and/or Gentlemen,

ContourGlobal Hydro Cascade CJSC (Employer), a [ContourGlobal](https://www.contourglobal.com/) company, now invites Proposals for selection of an experienced contractor to perform thedesign, manufacture, supply, installation and commissioning of two new 125000-13.8/220 kV transformers for Shamb HPP of ContourGlobal Hydro Cascade CJSC on a lump-sum turnkey basis*.*

1. The procurement will be conducted through a competitive Request for Proposal (“**RFP**”) process with two-stage bidding procedure under which unpriced technical proposals are invited first with post qualification and is open to all Proposers from all countries described in the RFP.
2. Suppliers/Vendors shall submit their proposals electronically using Coupa system and subject to the terms and conditions of use of Coupa as well as to the terms and conditions of the procurement document RFP.
3. The minimum qualifying technical score shall be 70 points on a 100 points scale. Any Proposal awarded less than 70/100p shall be considered non-responsive and shall not be considered for second stage-call of Financial Proposal.
4. The deadline for Technical Proposal submission is 17:00 hours Yerevan time on April 1th 2022*.*Participants shall submit their proposals electronically using Coupa system no later than the deadline for submission of Proposals at the time and date stated in Coupa

Interested companies may obtain further information and clarifications on this RFP by submitting a written request to: [arevik.nikolayan@contourglobal.com](mailto:arevik.nikolayan@contourglobal.com); [arman.petrosyan@contourglobal.com](mailto:arman.petrosyan@contourglobal.com) ; Annexed to this invitation are the documents comprising the RFP.

ContourGlobal Hydro Cascade CJSC

Gr. Tatevatsi 2, Goris city

RA, Syunik region, Goris city

Attention: Arevik Nikolayan, Procurement Officer

1. This tender is conducted through the Coupa electronic procurement portal system of ContourGlobal. Proposers who are interested in this procurement opportunity may write to: [arevik.nikolayan@contourglobal.com](mailto:arevik.nikolayan@contourglobal.com) ; [arman.petrosyan@contourglobal.com](mailto:arman.petrosyan@contourglobal.com) ; confirm their interest with their email address and receive an invitation to Coupa system.

The RFP has been prepared in accordance with the ContourGlobal Hydro Cascade CJSC Procurement Procedure in adherence to Public Services Regulatory Commission Resolution 273A of August 19, 2020 (<https://eservices.contourglobal.eu/armenia/>). The RFP shall be conducted in compliance with the legislation of the Republic of Armenia and the procurement procedure of ContourGlobal Hydro Cascade CJSC. Disputes arising out of this RFP are subject to review in the courts of the Republic of Armenia. Upon request of the proposer the Armenian version of the contract conditions of this current RFP will be provided by the Employer within reasonable time.